

Total No. of Questions : 3]

SEAT No. :

P-1852

[Total No. of Pages : 2

[6033]-303

S.Y. B.B.A.

**303 : GLOBAL COMPETENCIES AND PERSONALITY
DEVELOPMENT
(2019 Pattern) (CBCS) (Semester - III)**

Time : 2½ Hours]

[Max. Marks : 70

Instructions to the candidates:

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*

Q1) A) Fill in the blanks.

[5]

- i) A _____ speaker looks into the eyes of the audience.
 - a) Confident
 - b) Impolite
 - c) Impatient
 - d) Rude
- ii) The full form of MBTI is _____.
 - a) MYERS-BRIGGS TYPE INDICATOR
 - b) Mcgregors-Briggs TYPE INDICATOR
 - c) MYLAN-Briggs TYPE INDICATOR
 - d) Mcdonald-Briggs TYPE INDICATOR
- iii) SWOC Analysis is carried out on a _____ cell matrix.
 - a) Five
 - b) Six
 - c) Four
 - d) Three
- iv) _____ is the complex of mental characteristics that makes each of us unique from other people.
 - a) Personality
 - b) Presentation
 - c) Preparation
 - d) Position
 - e) Descriptive

P.T.O.

Total No. of Questions : 3]

SEAT No. :

P6480

[Total No. of Pages : 3

[5802]-303

S.Y.B.B.A.

**303 : GLOBAL COMPETENCIES AND PERSONALITY
DEVELOPMENT
(CBCS 2019 Pattern) (Semester - III)**

Time : 2½ Hours]

[Max. Marks : 70

Instructions to the candidates:

- 1) All questions are compulsory*
- 2) Figures to the right indicate full marks.*

Q1) A) Fill in the Blanks (any 5)

[5]

- i) What is full form of MBTI
 - a) Myers-Briggs Type Indicator
 - b) McGregor's-Briggs Type Indicator
 - c) Mylan-Briggs Type Indicator
 - d) McDonald-Briggs Type Indicator
- ii) Big Five Model does not include:
 - a) Openness to Experience
 - b) Conscientiousness
 - c) Extraordinary
 - d) Agreeableness
- iii) Which of the following SWOT elements are external to the organization
 - a) Strengths and weaknesses
 - b) Opportunities and threats
 - c) Strengths and opportunities
 - d) Weaknesses and threats

P.T.O.

- iv) What is full form of PD
 - a) Personal deviation
 - b) Parental development
 - c) Personality development
 - d) Parental deviation

- v) What does S in SMART means
 - a) Special
 - b) Specific
 - c) Secret
 - d) Silent

- vi) Style of communication is
 - a) Appreciative
 - b) Assertive
 - c) Secretive
 - d) Positive

- B) Match the following. [5]
- | | |
|---------------------|-------------------------------------|
| 1) Dedication | a) Understanding other emotions |
| 2) Mirror image | b) Technique to handle conflicts |
| 3) Social Empathy | c) Group of people work together |
| 4) Problem Solving | d) Way of improving public speaking |
| 5) Team composition | e) Type of work ethic |

- C) True or False (any 4) [4]
- a) Full form of TEAM is Together Everyone Achieves Minimum.
 - b) Grooming is the process of making yourself look neat and attractive.
 - c) Self-Image is what you think and want the society to think about you, or of you, that is your image.
 - d) Leadership is the process of influencing others to achieve the organizational goals.
 - e) Goal setting is the process of deciding what you want to accomplish and devising a plan to achieve the result you desire.

Q2) Short Answers (any 3) [24]

- a) Write down the tips for preparation for self-Introduction.
- b) What is Aggressive communication style?
- c) What are the qualities of good team?
- d) What is body language? What are its advantages and disadvantages?

Q3) Long Answers (Any 2) [32]

- a) Explain the Determinants of personality Development in detail?
- b) What is Global Competence? Explain the Characteristics of globally competent individual?
- c) What is SWOC Analysis? Elaborate.
- d) Define Workplace Ethics? What are the benefits of ethics at workplace?



Total No. of Questions : 3]

SEAT No. :

P5949

[Total No. of Pages : 3

[6143]-303

S.Y.B.B.A.

**303 : GLOBAL COMPETENCIES AND PERSONALITY
DEVELOPMENT
(2019 Pattern) (CBCS) (Semester -III)**

Time : 2½ Hours]

[Max. Marks : 70

Instructions to the candidates:

- 1) All questions are compulsory.*
- 2) Figures to the right indicates full marks.*

Q1) A) Fill in the Blanks. (any 5) [5]

- a) A _____ speaker looks into the eyes of the audience.
- i) Confident ii) Impolite
- iii) Impatient iv) Rude
- b) What is full form of MBTI.
- i) Myers-Briggs Type Indicator
- ii) McGregor's-Briggs Type Indicator
- iii) Mylan-Briggs Type Indicator
- iv) McDonald-Briggs Type Indicator
- c) SWOC Analysis is carried out on a _____ cell matrix.
- i) Five ii) Six
- iii) Four iv) Three
- d) What is full form of PD.
- i) personal deviation ii) parental development
- iii) personality development iv) parental deviation

P.T.O.

- e) What does S in SMART means
- i) Special
 - ii) Specific
 - iii) Secret
 - iv) Silent
- f) Style of communication is
- i) Appreciative
 - ii) Assertive
 - iii) Secretive
 - iv) Positive

B) Match the following. [5]

- | | |
|---------------------|-----------------------------------|
| a) Commitment | i) Communication style |
| b) Stay Organized | ii) Way of time management |
| c) Submissive | iii) Type of workplace ethic |
| d) Problem Solving | iv) Technique to handle conflicts |
| e) Team composition | v) Group of people work together |

C) True or False. (any 4) [4]

- a) Personality is the complex of mental characteristics that makes each of us unique from other people.
- b) The determinants of personality are biological, cultural, social and Situational factors.
- c) The tone of the speaker should be misleading.
- d) Leadership is the process of influencing others to achieve the organizational goals. T.
- e) Goal setting is the process of deciding what you want to accomplish and devising a plan to achieve the result you desire.

Q2) Short Answer. (any 3)

[24]

- a) Define Goal setting? Explain is SMART Technique?
- b) Write a detailed note on 7 C's of effective communication?
- c) What are the qualities of a good team?
- d) What is body language? What are its advantages and disadvantages?

Q3) Long Answer. (any 2)

[32]

- a) What do you understand by Personality? Explain its Nature and Characteristics?
- b) Explain the Trait Theory and Big Five Model of Personality Development.
- c) What is SWOC Analysis? Elaborate.
- d) Define Workplace Ethics? What are the benefits of ethics at workplace?



Total No. of Questions : 3]

SEAT No. :

PA-1904

[Total No. of Pages : 3

[5953]-303

S.Y. B.B.A.

**303 : Global Competencies and Personality Development
(2019 Pattern) (Semester - III) (CBCS)**

Time : 2½ Hours]

[Max. Marks : 70

Instructions to the candidates:

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*

Q1) a) Fill in the Blanks (any 5) :

[5 × 1 = 5]

- i) A _____ speaker looks into the eyes of the audience.
 - a) Confident
 - b) Impolite
 - c) Impatient
 - d) Rude
- ii) What is full form of MBTI
 - a) Myers-Briggs Type Indicator
 - b) McGregor's-Briggs Type Indicator
 - c) Mylan-Briggs Type Indicator
 - d) McDonald-Briggs Type Indicator
- iii) SWOC Analysis is carried out on a _____ cell matrix.
 - a) Five
 - b) Six
 - c) Four
 - d) Three
- iv) Style of leadership
 - a) Divisional
 - b) Democratic
 - c) Delegating
 - d) Descriptive
- v) What is CSR
 - a) Corporate social responsibility
 - b) Creative social responsibility
 - c) Collaborative social responsibility
 - d) Communicative social responsibility

P.T.O.

- vi) What does S in SMART means
- | | |
|------------|-------------|
| a) Special | b) Specific |
| c) Secret | d) Silent |
- b) Match the following : [5]
- | | |
|---------------------|----------------------------------|
| i) Commitment | a) Communication style |
| ii) Stay Organized | b) Technique to handle conflicts |
| iii) Submissive | c) Group of people work together |
| iv) Problem solving | d) Way of time management |
| v) Team composition | e) Type of workplace ethic |
- c) True or False (any 4) : [4]
- i) Personality is the complex of mental characteristics that makes each of us unique from other people.
 - ii) The determinants of personality are biological, cultural, social and Situational factors.
 - iii) The tone of the speaker should be misleading.
 - iv) Our personalities developed as a result of environmental influences, genetic inheritance and Biological factors.
 - v) Personality of an individual may be dynamic, consistent and common.

Q2) Short Answer (any 3) : [24]

- a) Define Goal setting. Explain is SMART Technique.
- b) Write a detailed note on 7 C's of effective communication.
- c) Mention the various ways to develop leadership skills or qualities.
- d) What is a Team? What are the characteristics of team building?

Q3) Long Answer (any 2) :

[32]

- a) What do you understand by Personality? Explain its Nature and Characteristics?
- b) Explain the Trait Theory and Big Five Model of Personality Development.
- c) What are various ways of building self-esteem and self-confidence. Explain in detail.
- d) What is leadership? What are the various styles of leadership?

